

TOBY®
AWARDS
BOMA INFOUNTATIONS BIRDING OF THE LAW
Excellence in Building Management

CATEGORY DESCRIPTION

Renovated Buildings

All Building(s) must be at least 15 years old, have maintained a minimum of 50% occupancy (physical occupancy) during the renovation process for all building(s) and 3 or more projects must be completed in each building when submitting multiple buildings. If entry is a single building, a minimum of 5 projects are necessary. Renovation can encompass: (1) Rehabilitation (the restoration of a property to satisfactory condition without changing the plan, form, or style of a structure); (2) Modernization (taking corrective measures to bring a property into conformity with changes in style, whether exterior or interior. It requires replacing parts of the structure or mechanical equipment with modern replacements of the same kind but not including capital additions); and (3) Remodeling (changing the plan, form or style of a structure to correct functional or economic deficiencies). In order to be eligible, a minimum of five of the following work projects must be completed by January 2019 and the building must enter the TOBY program within 5 years following substantial completion of the last renovation projects to be eligible for this category.

- 1. New roof, re-roof or green roof
- 2. New boilers/HVAC /Central Plant
- 3. Cleaning/Painting/New design of existing building envelope
- 4. New electrical system: HVAC, Lighting, mechanical room upgrades/updates, etc.
- 5. New fire panel/sprinkler system
- 6. Modernization of elevators which can include mechanicals, ADA compliance and interior cabs refurbishment
- 7. New security systems can include card access, cameras, console, fire panel etc.
- 8. Renovation of main lobby that includes 3 or more of the following items: floors, walls, entry doors, signage, security desk etc.
- 9. Renovation of restrooms that includes 4 or more of the following items: sinks, counter tops, toilet, urinals, floors, walls, lighting, faucets, flushometers, stale partitions etc.
- 10. Installation of new windows

ELIGIBILITY

1. The building must win at the local level to advance to the regional level and must win at the regional level to advance to International.

NOTE: At-Large entries, entries that are outside the jurisdiction of a local association, must submit their portfolio directly to their region using BOMA International's TOBY website at https://toby.boma.org for regional judging and must notify their regional awards chair of their intention to compete.

- 2. All portfolios must have undergone a building inspection and scored at least 70% to be eligible to compete. Each entrant must upload the completed and signed TOBY Building Inspection Verification form to be eligible to compete at the Regional and International level (this form is provided by your local BOMA association or International Affiliate organization).
- 3. The building must be a member, or managed by an entity that is a member, in good standing with both their BOMA local association and BOMA International in order to compete at the regional and/or international levels. Specifically, all membership fees, and any other debt, must be paid prior to entry.
- 4. The building may not have won in the same category at the international level during the last 5 years (i.e. Buildings that win in 2019 are not eligible to compete until 2024 and awarded in 2025). The building may not have won in a different category at the international level during the last 3 years (i.e. Buildings that win in 2019 are not eligible to compete until 2022 and awarded in 2023).
- 5. The building must be occupied for at least one full year from the date of occupancy of the first tenant by **June 15, 2020** with a minimum of 12 months of building operations.
- 6. At least 50% of a building's space must be used as office space to be considered.
- 7. All renovated buildings must be at least 50% percent occupied during time of renovation (physical occupancy).
- 8. Each building may enter in only one category.
- 9. U.S. Entrants are required to be ENERGY STAR® benchmarked and must complete the following:



- (1) Provide a copy of the current year Statement of Energy Performance printed from **ENERGY STAR**®
- (2) Share their data with BOMA International in the ENERGY STAR® online portfolio manager. Any entry that does not include both 1 and 2 will not be eligible to compete at the International level.

To share your data with BOMA International, go to the Facility Summary page on the ENERGY STAR® website by clicking on the facility name on the My Portfolio page. Select "Add user to share this facility" under the Sharing Data section (on the right-hand side of the page) and follow the instructions.

<u>Canadian Entrants</u> are required to obtain a **BOMA BEST**[®] certification. Each entrant must provide a copy of the certification received in the current year that shows the level of certification during the current year.

<u>European Entrants</u> are required to obtain a BREEAM Award from BREEAM (BRE Environmental Assessment Method). The BREEAM Awards recognizes and reward those involved in the design and construction of the highest scoring buildings certified under BREEAM. Each entrant must provide documentation that indicates their BREEAM score during the current year.

<u>Other International Entrants</u> should contact BOMA International regarding energy performance benchmarking requirements.

- 10. An entrant may choose to enter multiple buildings as a single entry only if the buildings are owned by the same company, managed by the same company and the buildings are managed as a single entity and not within a suburban office park. All entries must disclose whether their entry is a single building or multiple buildings under the Building Standards section.
- 11. For any building that enters the competition at the local and regional level that may encounter a change in management and/or ownership and wins at the International level, the award will be presented to the management company/owner at the time of the original entry.

BUILDING INSPECTION

- Building inspections must take place at the local level of competition to ensure the entry meets the
 eligibility requirements and is registered in the correct category. A minimum score of 70% must be
 earned to be eligible to compete for a TOBY.
- The following items may be inspected during the building inspection:
 - 1. Entrance/Mail Lobby
 - 2. Security/Life Safety
 - 3. Management Office
 - 4. Elevators
 - 5. Multi-Tenant Corridors
 - 6. Restrooms
 - 7. Stairwells
 - 8. Typical Tenant

- 9. Central Plant/Engineering Office
- 10. Equipment Rooms/Service Areas
- Parking facilities (only if Owner/Agent Operated)
- 12. Landscaping/Grounds
- 13. Refuse Removal and Loading Docks
- 14. Roof
- 15. Tenant Amenities
- The following documentation is mandatory where applicable and should be made available. On-line
 versions are acceptable but must be available at time of inspection at the property being inspected.
 Ease of navigation is essential to ensure that judges can easily and readily review:
 - 1. Evidence of Evacuation Drills conducted within past 12 months. NOTE: Drills can be silent if applicable.
 - 2. Preventative Maintenance Manual
 - 3. SOP Manual/Documentation of Standard Operating Procedures
 - 4. Regular Financial Reports/Accounting Software Used
 - 5. Purchase Policies
- Entrant should receive TOBY Building Inspection Verification form by their local BOMA or affiliated International affiliate organization.

ENTRY FEES

LOCAL ENTRY FEES

A local competition fee may be applicable. Each Entrant should check with their local association concerning fees.

REGIONAL AND INTERNATIONAL ENTRY FEES

- 1. A total of \$375 in entry fees will be paid to BOMA International for each submission entering the regional competition. These fees will be collected during the online submission process. Fees are broken down as follows:
 - a) A \$50 data-submission fee will be collected for each building added to the online system. Buildings may be added regardless of whether they have won at the local level or not. Adding a building does not enter that building in the regional or international competitions.
 - b) A \$325 entry fee must be paid in order to submit a building for consideration in the regional and international competitions.
- 2. An additional regional competition fee may apply. If applicable the regional competition fee will be collected online along with the entry fees above.

NOTE: All entries must be submitted and fees received prior to your region's submission deadline in order to compete. Fees are non-refundable. Regional deadlines will be posted on https://toby.boma.org.

JUDGING / DATA / DEADLINES

- 1. Judging will occur at local, regional and international levels.
- 2. Each BOMA local association may submit one building in each category to the regional competition.
- 3. Each BOMA region may submit one building in each category to the international competition.
- 4. Each region must submit their regional winners to BOMA International by April 6, 2020.
- 5. Judging at the international level will occur in April and May and the TOBY Awards will be presented during the *BOMA International Conference* held in June.
- 6. Updated Entry Requirements will be presented during or prior to the BOMA International Conference.
- BOMA International's TOBY website (https://toby.boma.org) will begin accepting entries for each new season approximately one month after the close of the BOMA International Conference. Check the TOBY website for specific dates.
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GLOBAL PORTFOLIO REQUIREMENTS

Photograph Requirements

- File Type: Hi Resolution JPEG compressed
- Maximum File Size: 2mb
- Do not use photograph collages (Only single images)

Supporting Document Requirements

- File Type: PDF, DOC, DOCX, RTF, TXT
- Maximum File Size: 5mb

Descriptive/Summary Text Requirements

• Maximum word count is specified for each section

NOTE:

- Descriptive/summary text must be entered in the text box provided and may not be submitted as an uploaded file.
- Identify what an acronym represents at least once in each document.
- Text within required supporting documents does not count against character limits.

RECOMMENDATION

Text should be created in Word, or other similar program, and then copied and pasted into the text box. Please spell check prior to pasting into the text box. Also confirm that the copied text can be fully viewed on-line. If not, reduce the characters to fit the requirements.

PORTFOLIO SPECIFICATIONS

The following information must be provided electronically using BOMA International's TOBY website at https://toby.boma.org to be considered for both the regional and international competitions. Strict adherence to the portfolio specifications listed herein is **required**.

Local entries must check with your BOMA local association for local submission requirements.

NOTE: Each section is limited to a specified amount of words. All entrants are encouraged to save and review their entries before submitting to ensure that all text/content is captured in the entry.

BUILDING DESCRIPTION - 1 POINT

Provide a summary of the physical description of the building(s), property and location.

Maximum of 350 words No attachments allowed

BUILDING STANDARDS - 3 POINTS

The Building(s) Standards should be designed to provide the reader with an overview of the building(s) and property since the judging at the regional and international levels does not include a physical inspection of the building(s) and property.

The Building(s) Standards section must start with a summary explaining the renovation work completed. It must include a description of each project, the date of completion of each project and which of the three renovation types were utilized (rehabilitation, modernization and/or remodeling).

Describe the following:

- Any certifications and/or awards that have been achieved that are not related to ENERGY STAR®, BOMA BEST, or BREEAM
- Ceiling height, weight loads, truck/rail access, bay areas, design flexibility, and other building standards that will help the judges review your entry
- 3. Occupancy during time of renovations

Provide the following:

- 1. Floor plan for your building showing your main lobby as well as two additional typical floor plans (Attachment #1)
- 2. Site plan or an aerial photograph. Aerial photograph should show the building(s) and property/boundary lines. (Attachment #2)
- Documentation of BOMA floor measurement standard—type used in section of lease where the BOMA floor measurement standard is referenced, or other documentation, such as a sample lease document or calculations referencing the BOMA office standard. If not using BOMA standard, please list which standard is being used. (Attachment #3)
- 4. Copy of any certifications and/or awards that have been achieved that are not related to ENERGY STAR ®, BOMA BEST, or BREEAM (Attachment #4)
- 5. TOBY Inspection Verification (provided by your local BOMA association) (Attachment #5)

Note: Please combine multiple documents into a single attachment if necessary.

*Buildings that do not earn the maximum 3 points in the building standards section may earn one point if they are a BOMA 360 designee.

Maximum of 2,000 words

Total of 4 attachments required (Up to 5 attachments allowed)

COMPETITION PHOTOGRAPHS - 1 POINT

Photographs must display building features "before and after" rehabilitation, modernization and/or remodeling. There must be one "before" photo for every "after" photo of the exact same location.

No text is required

Total of 10 attachments required (up to 12 photographs allowed)

AWARDS CEREMONY PHOTOGRAPHS – 0 POINTS

In addition to the competition photos, all regional and international entrants must upload one high resolution (minimum 300 dpi, 1,500 pixels wide or larger) color JPEG (JPG) of the **building's exterior** for display at the awards ceremonies. Also, a photograph (JPEG) of the **management team (minimum 300 dpi, 750 pixels wide or lager)** responsible for daily management of the building(s) is required.

No text required Total of 2 attachments required

COMMUNITY IMPACT - 15 POINTS

Describe the following:

- The building management's impact on the community. For example: jobs provided (as a direct result of the building's existence), amenities to the community or the corporate environment (parks, blood drives, special events, etc.), tax impact (provide special assessments for roads, sewers, etc.), recognition awards, letters and roads and other transportation improvements. If the impact can be quantified as additional income for the community or charitable event or has some type of savings associated with the impact, please describe. When describing the current year's events, please note programs and how long they have been in place.
- How the building management's efforts in this area have helped make the property a benefit to the local community. Only include corporate donations/activities if entrant can describe how the onsite management team personally participated or how it affected the property.

NOTE: This section should not be confused with Tenant Relations. Please indicate services that relate to the community and not to the tenants. Entrants may also include a maximum of three attachments reflecting the events being described such as posters, flyers, newsletters and charity acknowledgement letters. No JPEGs will be accepted.

Maximum of 1,800 words Up to 3 attachments allowed

TENANT RELATIONS / COMMUNICATIONS – 15 POINTS

Describe the following:

- Tenant Relations efforts and/or programs sponsored by building management within the last 12 months.
- The building's work management system for responding to tenant maintenance issues, as well as any ongoing programs for informing tenants of building operation problems.
- Tenant amenities available such as health facilities, childcare and food service.
- Indicate if tenant satisfaction surveys were conducted including the frequency and the date the last survey was last completed and the results.
- An explanation of the major findings and the actions management took to share results, alleviate
 concerns and/or problems, and/or ensure that acceptable and "popular" procedures and activities
 were maintained.

Attach the following:

- 1. 3 samples of appreciation letters from the tenant or public
- 2. 2 newsletters
- 3. 1 copy of tenant/occupant survey
- 4. 1 tenant communications piece from the property management team
- 5. 3 photographs reflecting the events being described
- 6. 1 table of contents from the tenant manual (Do not include the entire manual or photograph collages—only single images.)

Maximum of 1,800 words Total of 11 attachments required

ENERGY CONSERVATION – TOTAL OF 20 POINTS

NOTE: ALL entrants must benchmark their energy performance using **ENERGY STAR**® at www.ENERGYSTAR.gov, BOMA BEST, BREEAM or any other international equivalent program as approved by BOMA International.

ENERGY STAR ® or BOMA BEST® Performance Rating – 3-7 of 20 Points

U.S. Entrants must benchmark using ENERGY STAR® and must complete the following:

- 1. Provide a copy of the current year (period within 12 months of your regional TOBY deadline) Statement of Energy Performance printed from ENERGY STAR®
- 2. Share their data with BOMA International in the ENERGY STAR online portfolio manager. Any entry that does not include both 1 and 2 will not be eligible to compete at the International level.

To share your data with BOMA International, have your ENERGY STAR ® portfolio administrator go to the Facility Summary page on the ENERGY STAR® website by clicking on the facility name on the My Portfolio page. Select "Add user to share this facility" under the Sharing Data section (on the right-hand side of the page) and follow the instructions.

U.S. Entrants:

When submitting *multiple buildings, include **each** building's Statement of Energy Performance.

EnergyStar® Score: < 64: 3 points
 EnergyStar® Score: 65 – 74: 4 points
 EnergyStar® Score: 75 – 84: 5 points
 EnergyStar® Score: > 84: 6 points

Canadian Entrants must obtain a **BOMA BEST**[®] certification and must provide a copy of the certification received in the current year that shows the level of certification.

BOMA BEST® Certified: 3 points
 BOMA BEST® Silver/Bronze: 4 points
 BOMA BEST® Gold/Platinum: 6 points

European Entrants must obtain a BREEAM Award from BREEAM (BRE Environmental Assessment Method). The BREEAM Awards recognizes and rewards those involved in the design and construction of the highest scoring buildings certified under BREEAM that describe a building's environmental performance.

BREEAM Score: 30 – 54: 3 points
BREEAM Score: 55 – 69: 4 points
BREEAM Score: 70 – 84: 5 points
BREEAM Score: >84: 6 points

^{*} Be sure to use a weighted average by square footage

The BREEAM Europe Commercial scheme can be used to assess the environmental impacts of a commercial building in Europe. For the purposes of BREEAM, Europe is defined as follows:

- Any member state of the European Union, which includes the Republic of Ireland where it is not appropriate to use a UK scheme.
- EFTA Member States (i.e. Iceland, Norway and Switzerland)
- Current EU candidates: Turkey, Croatia and Macedonia
- Others: Albania, Belarus, Bosnia & Herzegovina, Moldovia, Montenegro, Serbia and Ukraine

Australian Entrants must obtain a Nabers rating as an EnergyStar® equivalency. Nabers is a national rating system that measures the environmental performance of Australian buildings. It measures the energy efficiency, water usage, waste management and indoor environment quality of a building or tenancy and its impact on the environment.

Nabers Score: 2 Stars: 3 points
Nabers Score: 3 Stars: 4 points
Nabers Score: 4 Stars: 5 points
Nabers Score: 5 Stars 6 points

Building Staff / Tenant Education – 4 of 20 Points

Describe any programs in place to educate building operations staff, property managers, engineers, leasing agents, and other personnel such as tenants about the importance of and methods for energy conservation. This may include encouraging or requiring participation in the BOMA Energy Efficiency Program, ENERGY STAR® training sessions, BOMA BEST Practices, pursuing industry certification and professional development programs.

Building Operations and Maintenance – 5 of 20 Points

- 1) Describe your building maintenance procedures and how they contribute to energy conservation. This should include the following as well as any additional procedures followed:
 - Preventative maintenance programs
 - System documentation
 - Equipment and system performance monitoring
 - Sensor and control calibration
- 2) Describe the steps taken to improve the energy performance of your building over the last three years.

Building EMS Monitoring – 5 of 20 Points

Energy Management System (EMS) is often underutilized in commercial buildings. When fully engaged, they are powerful tools for improving the performance of HVAC and lighting systems and conserving energy. Describe the EMS in place in your building and the degree to which you use it to reduce the building's energy consumption. Provide measurable results demonstrating reduction in energy and improved performance.

Attach the following:

• Statement of Energy Performance and/or BOMA BEST® Certificate and/or approved comparable energy rating verification (for buildings outside continental U.S.)

Maximum of 1,750 words Total of 1 attachment required (up to 2 attachments allowed)

ENVIRONMENTAL, REGULATORY, SUSTAINABILITY & WASTE - TOTAL OF 15 POINTS

Describe a minimum of 7 programs of which at least 3 should be related to Environmental and Regulatory and at least 3 related to Sustainability and then describe your waste management plan.

Environmental & Regulatory – 5 of 15 Points

- Describe the policies and procedures in place at the building. This may include accessibility for disabled tenants and visitors, indoor air quality management and testing, storage tank management, generator testing and management, hazardous waste management, asbestos management, emergency clean up, blood borne pathogen program, pandemic preparedness and tenant environmental management and compliance.
- Provide documentation of buildings waste management plan, recycling policies and building's exterior maintenance plan, including re-caulking, window washing, pressure washing, etc., green programs and/or any other environmental management programs.
- Please include any additional environmental and regulatory policies and procedures not mentioned above that are being followed.

Sustainability - 5 of 15 Points

- Describe the policies and procedures in place at the building. This may include storm water
 management, green friendly landscape management, integrated pest control management, green
 cleaning, green purchasing policy, exterior building maintenance management plan, waste
 management and recycling, lamp disposal, water reduction and management and traffic reduction
 initiatives. Please include any additional sustainable policies and procedures not mentioned
 above that are being followed.
- When describing these policies and procedures explain if they are mandated by local, state
 and/or federal compliance or other. If these programs are not mandated, explain the purpose for
 implementing.

Waste - 5 of 15 Points

- Describe your building's waste reduction work plan and source separation program.
- Where applicable include:
 - · Collection of organic wastepaper, metal cans, glass, plastic containers and cardboard
 - Facilities diversion rate
 - Educational training for occupants, custodians and general public
 - Organizational statement for continuous improvement in reduction and diversion of waste streams
 - Address the prevention, diversion, and management of solid waste generated as a result of day-to-day activities and infrequent events
 - Attach a PDF copy of your latest waste audit
 - Future plans to increase recycling levels and reduce the waste generated

Attach the following:

- 1. Documentation of waste management plan TOC or other
- 2. Other documentation of recycling policies, exterior maintenance plan, etc. (optional)
- 3. Sustainable Policies TOC or other (optional)
- 4. Waste audit (optional)
- 5. Other

Maximum of 2,250 words Total of 1 attachment required (up to 5 attachments allowed)

EMERGENCY PREPAREDNESS / LIFE SAFETY - 15 POINTS

Describe the following:

- Procedures and programs for life safety, fire, disaster and security standards.
- Training for property management and tenants as well as recovery procedures. If you work with local first responders and conduct live training, explain how this is accomplished.
- Summary about your business continuity plan and if drills are conducted how they are documented and communicated.
- Fire and evacuation drills are conducted, how often and when.

Attach the following:

- Table of contents of your emergency preparedness and security standards manual(s).
- AED policy or equivalent
- Written security procedures (Table of Contents)
- Copy of ADA plan (if applicable in your jurisdiction)
- Reference of access control and surveillance systems in the building. How does the building
 control entry into the building, especially during non-business/non-peak hour? Explain how the
 building monitors activities in common areas. It is not necessary to include an entire policy
 manual on how this is handled.

Maximum of 1,800 words
Total of 4 attachments required (up to 5 attachments allowed)

TRAINING FOR BUILDING PERSONNEL – 15 POINTS

Describe the following:

- List of qualifications for building staff (not job descriptions)
- On-going training programs for building personnel including seminars, in-house training and
 continuing education completed as well as designations, participation in professional
 organizations and team building and how this is managed for all personnel. Detail prior year and
 current year training, plus future plans.
- Management team participation in at least one BOMA-sponsored (local, regional or international) event or international affiliate sponsored event within the last 12 months (if applicable).
- Training for both on-site and off-site building personnel dedicated to the property.
- List of any management team industry certifications, degrees or industry training

Attach the following:

Building specific organization chart of the building management team

Maximum of 1,800 words
Total of 1 attachment required

* * * * * END OF APPLICATION * * * * *

SUBMITTED CONTENT

Building Registration Information and the Building Description may be used in Awards Program materials and with the media. Photographs may be used, with attribution, in Awards Program materials, with the media and in other BOMA International materials. All other content may be used by BOMA International in the creation of new industry materials. BOMA International will not include identifying information, such as building name, owner, etc., in these materials without the entrant's consent.

Building Owners and Managers Association (BOMA) International

The Building Owners and Managers Association (BOMA) International is a federation of 88 BOMA U.S. associations and 18 international affiliates. Founded in 1907, BOMA represents the owners and managers of all commercial property types including 10.5 billion square feet of U.S. office space that supports 1.7 million jobs and contributes \$234.9 billion to the U.S. GDP. Its mission is to advance a vibrant commercial real estate industry through advocacy, influence and knowledge. Learn more at www.boma.org.

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